

SCHB Members “*Discuss Business*” conference call

Friday, April 3, 2020 2:00-3:00 pm EDT Open Topics

Attendees:

Joe Sabol, Marquette MI (moderator)
Nicolas Gerst, Evanston IL, Laboratory Instrument Services
Jennifer Maclachlan, Cape Cod MA, instrument manufacturing
Mukund Chorghade, Hillsboro NJ
Frederick Spaeth, N/A
Adam Sussman, Chicago IL, IP attorney (notes)
Neal Langerman, San Diego CA, water treatment
Pete Bonk, Rhode Island

Agenda:

2:00 pm Welcome and pleasantries
2:05 pm Introduction, where are you from and what’s on your mind?
2:15 pm 10-15 min each on the highest priority items
2:55 pm Wrap-up (notes posted on SCHB Group on ACS Network)
3:00 pm Conclude

Discussion:

1. Not a good idea to have a single source of raw materials.
 2. How to keep in contact with customers and scheduling when restrictions lifted
 3. Disaster recovery funding, CARES Act
- See [sba.gov](https://www.sba.gov) and commercial banks for regulations and applications, submit by on-line portal, not email or snail mail.
- Loans available up to \$1 million, no interest for 6 months, loan forgiven if used for wages.
Continue to pay your employees on regular schedule.
There will be ongoing supply chain issues from China.
Recommendation for reservation system on first-come first-serve basis for subsequent to remain-in-place conclusion.
Service GMP customers, essential businesses, during shut-down and charge at premium.
Stay in contact with customers.
Be quick about filing for SBA loan, because there is a limited bucket of funds; once funds are depleted, you will wait much longer.
Work with vendors on payment deferral or forgiveness.

Next SCHB Members “*Discuss Business*” conference call

Wednesday, April 8, 11:00 am - 12:00 noon EDT COVID Safety

Moderators: Neal Langerman and Jennifer MacLachlan

Week of April 13: Computer and IT security when working from home (tentative).